

# Community-Based Financing Partner Organizations

Since we were unable to assist you with your financing request at this time, we wanted to provide you with this list of our Community-Based Financing Partner Organizations. These alternative financing organizations serve the small business community by providing financing options to small businesses that are unable to obtain traditional bank financing.

These organizations look at other lending criteria that banks generally do not look at. They may be able to help. In addition, many of these organizations offer training and small business events to help you grow your business. We encourage you to contact one or more of these organizations.

| CBF ORGANIZATION*   | LOAN AMOUNTS   | STATE          | COUNTIES COVERED   | CONTACT INFO  |
|---|--|----------------|--|---|
| <b>Accion East</b><br>www.accioneast.org  | Loans up to \$50,000<br>• Sprout: up to \$10,000<br>• Emerging Business Loans: up to \$30,000<br>• Established Business: up to \$50,000<br>• Transition Business: up to \$30,000 | CA<br>OR<br>WA | CA – All counties except Imperial and San Diego*<br>OR – All counties<br>WA – All counties<br>*See Accion San Diego. | Jose Made<br>646-833-4502   |
| <b>Accion San Diego</b><br>404 Euclid Ave., Ste. 271<br>San Diego, CA 92114<br>www.accionсандiego.org   | \$300-\$50,000<br>May fund start-ups   | CA             | Imperial and San Diego   | Valery Belloso<br>619-795-7250, Ext. 404<br>Juan Carlos Hernandez<br>619-795-7250, Ext. 405<br>Etila Moreno<br>619-795-7250, Ext. 418 |
| <b>Business Resource Group</b><br>11075 Santa Monica Blvd., Ste. 175<br>Los Angeles, CA 90025<br>www.bizresourcegroup.com   | \$50,000-\$500,000   | CA             | Los Angeles, Orange, Ventura, Santa Barbara, Kern  | Sharon Evans<br>310-644-2500, Ext. 206<br>Lisa Gyden<br>310-644-2500, Ext. 201  |
| <b>Cal Coastal Rural Dev. Corp.</b><br>221 Main St., Ste. 301<br>Salinas, CA 93901<br>or<br>910 E. Stowell Rd., Ste. 105<br>Santa Maria, CA 93454<br>www.calcoastal.org | \$5,000-\$50,000<br>(Up to \$250,000 for certain programs/areas)   | CA             | Monterey, San Benito, Santa Cruz, Santa Clara, San Luis Obispo, Santa Barbara, Ventura                               | Carole Cooke<br>831-676-2003<br>Wendy Franscioni<br>831-676-2022  |
| <b>CDC-OC &amp; Inland Empire</b><br>2390 E. Orangewood Ave., #560<br>Anaheim, CA 92806<br>or<br>1650 Iowa Ave., #150<br>Riverside, CA 92507<br>www.cdclloans.com       | \$5,000-\$250,000  | CA             | Orange, Riverside, San Bernardino  | Stacey Sanchez<br>800-464-2149<br>Carla Ulloa<br>951-905-5701<br>Richard Pallay<br>626-529-0716                                       |
|   | SBA Community Advantage: up to \$250,000   |                | CA – All counties  |   |
| <b>CDC-San Diego &amp; Imperial</b><br>2448 Historic Decatur Rd., Ste. 200<br>San Diego, CA 92106<br>www.cdclloans.com  | \$5,000-\$250,000  | CA             | San Diego, Imperial  | Susan Lamping<br>619-243-8639   |
|   | SBA Community Advantage: up to \$250,000   |                | CA – All counties  |   |
| <b>Clearinghouse CDFI</b><br>23861 El Toro Rd., Ste. 401<br>Lake Forest, CA 92630<br>www.clearinghousecdfi.com  | \$500,000-\$5,000,000<br>(Small Business and Non-Profits; will consider start-ups)   | CA             | CA – All counties  | Fathia McCauley<br>510-557-5077<br>Martice Mills<br>323-533-0119  |

(continued)

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|---|---|-------|--|--|
| <b>Community Development Commission of LA County</b><br>700 W. Main St.<br>Alhambra, CA 91801<br>www.lacdc.org                    | \$25,000-\$1,000,000<br>(Existing businesses; >1 year)<br>\$25,000-\$100,000<br>(Start-ups; ≤1 year)  | CA    | Los Angeles  | Iris Alvarado<br>626-586-1795<br>Rodolfo Quiroz<br>626-586-1820    |
| <b>Fresno CDFI</b><br>1900 Mariposa Mall, #100<br>Fresno, CA 93721<br>www.fresnoeoc.org   | \$5,000-\$250,000   | CA    | Fresno, Kern, Kings, Madera, Merced, Monterey, San Joaquin, Stanislaus, Tulare   | Salam Nalia<br>559-263-1045<br>General Information<br>559-263-1351 |
| <b>OBDC Small Business Finance</b><br>825 Washington St., Ste. 200<br>Oakland, CA 94607<br>www.obdc.com                           | \$25,000-\$250,000<br>(Start-ups and existing businesses)   | CA    | Cities of Oakland and San Francisco ONLY   | Darius Mahajer<br>415-593-8134<br>Scott Lewis<br>510-830-3275      |
| <b>Opportunity Fund</b><br>111 W. St. John St., Ste. 800<br>San Jose, CA 95113<br>www.opportunityfund.org                         | \$2,500-\$100,000<br>(Loans up to \$200,000 available by exception for clients with existing businesses, good credit, and collateral)   | CA    | Alameda, Contra Costa, Los Angeles, Marin, Napa, Orange, Riverside, San Bernardino, San Francisco, San Joaquin, San Mateo, Santa Clara, Solano, Sonoma | Alex Dang<br>408-516-4708  |
| <b>Pacific Asian Consortium in Employment (PACE)</b><br>1055 Wilshire Blvd., Ste. 1475<br>Los Angeles, CA 90017<br>www.pacela.org | SBA Micro-loan: \$1,000-\$50,000<br>PACE Finance: \$51,000-\$150,000  | CA    | Los Angeles  | Namoch Sokham<br>213-989-3265<br>Dandan Shan<br>213-989-3153       |
| <b>Pacific Community Ventures (PCV)</b><br>51 Federal St.<br>San Francisco, CA 94107<br>www.pacificcommunityventures.org          | \$50,000-\$150,000  | CA    | Alameda, Contra Costa, Marin, Napa, San Mateo, San Francisco, Santa Clara, Solano, Sonoma  | Carly Perera<br>415-442-5003<br>Bob Porter<br>415-442-4319         |
| <b>Sierra Economic Dev. Corp.</b><br>560 Wall St., Ste. F<br>Auburn, CA 95603<br>www.sedcorp.biz                                  | \$1,000-\$150,000<br>Sacramento Metro: \$50,000 max.<br>Funding for start-ups and existing businesses<br>(Loans up to \$250,000 available by exception for certain rural areas) | CA    | El Dorado, Lassen, Modoc, Nevada, Placer, Plumas, Sacramento, Sierra, Yolo   | Kelley Selvey<br>530-823-4703                                      |
| <b>TELACU Community Capital</b><br>5400 E. Olympic Blvd.<br>Commerce, CA 90022<br>www.telacu.com                                  | Up to \$750,000   | CA    | Los Angeles – South and East Los Angeles<br>Orange – Anaheim and Santa Ana ONLY  | Jose Rodriguez<br>323-832-5407                                     |
| <b>Valley Economic Dev. Center (VEDC)</b><br>5121 Van Nuys Blvd., 3rd Floor<br>Van Nuys, CA 91403<br>www.vedc.org                 | Micro Loans: \$1,000-\$50,000<br>(will consider start-ups)<br>SB Loan Program: \$50,000-\$700,000<br>SBA Community Advantage: up to \$250,000                                   | CA    | CA – All counties  | Lynn Fernandez<br>818-907-9977, Ext. 214                           |
| <b>Valley Small Business Dev. Corp.</b><br>7035 N. Fruit Ave.<br>Fresno, CA 93711<br>www.vsbdc.com                                | Up to \$250,000   | CA    | Fresno, Inyo, Kern, Kings, Madera, Mariposa, Merced, Mono, Stanislaus, Tulare, Tuolumne  | Debbie Ravin<br>559-438-9680                                       |
| <b>Women's Economic Ventures (WEV)</b><br>333 S. Salinas St.<br>Santa Barbara, CA 93103<br>www.wevonline.org                      | Up to \$50,000<br>• Start-ups < 1.5 yrs. in business: \$25,000<br>• Existing businesses: \$50,000   | CA    | Santa Barbara, Ventura   | Devon Johnson<br>805-965-6073                                      |
| <b>Working Solutions</b><br>440 Pacific Ave.<br>San Francisco, CA 94133<br>www.tmcworkingsolutions.org                            | \$5,000-\$50,000<br>• Up to \$25,000 for start-ups<br>• Up to \$50,000 for existing businesses  | CA    | Alameda, Contra Costa, Marin, Napa, San Mateo, San Francisco, Santa Clara, Solano, Sonoma  | Emily Gasner<br>415-477-8415<br>Sandy Mackovich<br>415-655-5472    |
| <b>Yuba-Sutter Economic Dev. Corp.</b><br>1300 Franklin Rd.<br>Yuba City, CA 95993<br>www.ysecd.org                               | \$25,000-\$150,000  | CA    | Sutter, Yuba   | Jackie Slade<br>530-751-8555<br>Brynda Stranix<br>530-751-8555     |

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